



## MERGERS & ACQUISITIONS

On Balance Search Consultants LLC. is an elite boutique legal search firm with over 15 years of experience placing attorneys in the Metro New York area.

On Balance specializes in advising partners and firms who need to merge or are looking to acquire another firm. ***In today's world of mergers and acquisitions, a smooth transition starts with smart strategic decisions.***

A law firm merger needs to further a strategic imperative that the firm arrived at in a clear-thinking way. It should never be just about growth. All parties must determine what they are trying to accomplish.

Proper planning calls for careful consideration and preparation. Ultimately it gets down to what strategy best meets your needs. Nothing is ever routine, recognize that this process takes time.

***Be realistic.*** Understand what value you can bring to the firm and what the firm can offer you.



### Shari Davidson, CPC, President of On Balance Search Consultants

Shari advises law firms on how to take a firm to the next level and helps rising talent make the transition to the right law firm.

Shari Davidson has published, spoken and has been called upon to provide strategic insights on recruiting, training, career development, the legal marketplace, and diversity topics.

*On Balance Search is a long-standing and active member of the (NALSC) National Association of Legal Search Consultants. Focuses on NY Metro area, with a global reach.*

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